

END OF SALE — NOT END OF LIFE

Keep your Salesforce data. Lose the rebuild bill.

Salesforce stopped selling CPQ. Mobileforce is the enterprise-native alternative that keeps your team in the same org, on the same data, with the same capability — for less.

17

Months in maintenance mode

0

New features shipped since

None

Announced end-of-life date

9.2

Years from SteelBrick to end of sale

What "end of sale" actually means for you

Supported today. Undefined tomorrow.

Salesforce is no longer selling new CPQ licenses. Existing customers keep support and renewals — but there is no published roadmap, no new capability, and no end-of-life date to plan against.

The expensive default is a rebuild.

Most replacement paths mean re-authoring quote templates, pricebooks and integrations on a brand-new data model — then retraining the team and re-testing everything that touches quoting.

The work a rebuild actually creates

Replacing CPQ the usual way means re-authoring your quoting layer on a new data model. These are the workstreams that show up in every rebuild — and where the real cost lands on your team.

Quote templates

Each one is re-authored. Conditional sections and localized variants count separately.

Pricebooks

Currencies, regions, channel and partner price lists each carry their own rules.

Integrations touching CPQ

ERP, billing, CLM, e-sign, tax. Each needs re-mapping and re-testing end to end.

Seats and enablement

Every CPQ user drives retraining, UAT and change management — not just build time.

Historical quotes

Reporting continuity across the cutover needs a deliberate plan, not a default migration.

Mobileforce takes the platform migration off that list.

Because Mobileforce runs inside your current Salesforce org and is priced per seat, you are not re-platforming your quoting data — you are replacing the CPQ layer on top of it. Your users, your records and your processes stay where they are.

Why Mobileforce is the enterprise-native choice

- ✓ Lives natively in your existing Salesforce instance
- ✓ Adds AI agents, no-code admin and omnichannel CPQ
- ✓ Matches your current Salesforce CPQ feature set
- ✓ Same org, same users, same data — no rip-and-replace

Feature by feature

Mobileforce covers the Salesforce CPQ feature set and extends it — without forcing you onto a new platform or into a costly rebuild. Here's what you get out of the box, and what still needs another product, builder or project.

Capability	Mobileforce	Salesforce CPQ
Simple quoting capabilities	●	●
Ability to create a product library	●	●
Easy-to-use tools for implementation	●	●
Seamless SSO-supported CRM login and role-based access control	●	●
Multi-tiered pricing or multiple price books & methodologies	●	●
CPQ anything — products, software, subscriptions, services	●	●
Support all routes-to-market with partner & customer self-service CPQ	●	●
No-code change management for products, bundles, price books, rules, promotions, approvals & doc templates	●	● Not easy to use
Broad API support	●	●
Ability to set up bespoke use-case demos fast	●	●
No-code builder for bundling, pricing rules, product configuration	●	● Only with Lightning and Flow Builder — not easy to use
Built-in 3rd party integration connectors (ERP, finance, e-sign, productivity tools)	●	●
AI-powered CPQ agents (sales agent and sales ops admin agent)	●	● Not for admins
Beyond-CPQ modules (customer portal, joint engagement plan, onboarding, field service)	●	● Only with separate FSM and Communities
Mobile CPQ and offline accessibility	●	●
Omnichannel CPQ (direct, partner, eCommerce)	●	● Only with Experience Builder

● Supported out of the box ● Partial — conditions apply

Beyond the swap

Keep your CRM

Salesforce CRM stays exactly where it is. Mobileforce replaces the quoting layer only — and also runs alongside HubSpot, Sugar and other CRMs if your stack changes later.

Extend into service

Field Service Management, customer portals, joint engagement plans and onboarding run on the same platform — no second vendor, no second integration project.

Admins, not consultants

No-code change management for bundles, pricing rules, approvals and document templates means your ops team ships changes without a services engagement.

Bring Salesforce. We'll make it better.

Book a 30-minute call. We'll show you how Mobileforce CPQ runs inside your existing Salesforce org — and what it saves you against a full CPQ rebuild.

[Book a 30-minute call](#)